

Message Text

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14

ACTION COME-00

INFO OCT-01 AF-06 ISO-00 EB-07 (ISO) W

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R 061056Z FEB 76

FM AMEMBASSY LAGOS

TO SECSTATE WASHDC 3209

UNCLAS LAGOS 01542

FOR MEPD

E.O. 11652: N/A

TAGS: BENC, NI

SUBJECT: MAJOR PROJECT: NIGERIA - EXPERT APPRAISAL
OF ELECTRIC SYSTEM

REF: STATE 28122

1. SITUATION SUMMARY: EMBASSY COUNTS EIGHT INTERESTED FIRMS: STANLEY, COMMONWEALTH, BURNS, AND ROE, HARZA, SANDERSON AND PORTER, EBASCO, STONE AND WEBSTER, WESTINGHOUSE. SUPPLYING EXPRESSIONS OF INTEREST, QUALIFICATIONS AND AVAILABLE BACKGROUND INFO TO MINISTRY MINES AND POWER AS RECEIVED. NEW MINISTRY CASE OFFICER IS A. OLOMADA, DEPUTY SECRETARY FOR ELECTRICITY AND FUEL (OFFICE TELEPHONE 24582). MINISTRY'S APPROACH NOT RPT NOT YET WORKED OUT BUT IT MAY BEGIN CONTACTING FIRMS NEXT WEEK. STUDY GAINING URGENCY IN WAKE 36-HOUR POWER OUTAGE IN MOST OF LAGOS JAN. 29-30, WITH OCCASIONAL INTERRUPTIONS THROUGH FEB. 5. REQUIRE ASSISTANCE WITH FOLLOWING LOOSE ENDS.

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2. STONE AND WEBSTER: INTEREST EXPRESSED ORALLY TO EMBASSY BY VISITING INTERMEDIARIES. EMBASSY ADDED S AND W TO LIST OF QUALIFIED FIRMS AND INFORMED MINISTRY BUT EMBASSY HAS HEARD NOTHING FURTHER. PLEASE DETERMINE WHETHER AND WHEN WE MIGHT EXPECT WRITTEN EXPRESSION OF INTEREST AND QUALIFICATIONS, PROVIDE CONTACT ADDRESS AND CONFIRM THAT S AND W QUALIFIED THIS PROJECT (FMG MINISTRIES ATTACH CONSIDERABLE IMPORTANCE USG SCREENING OF POTENTIAL CONTRACTORS). NO S AND W BACKGROUND MATERIAL ON HAND: IF SUBMITTING, S AND W SHOULD MAIL US BROCHURES ASAP.

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EM HARZA ENGINEERING: ITS TELEX RECEIVED JAN. 24 BUT WE HAVE
NOT RPT NOT YET RECEIVED AIR-MAILED QUALIFICATIONS AND EXPERIENCE.
WILL GIVE MINISTRY PAGES 88-89 OF INTERNATIONAL ENGINEERING
DIRECTORY WHILE AW
Z HARZA PACKAGE.

4. SANDERSON AND PORTER: PROVIDED MINISTRY WITH TELEX BUT LACK
FULL CONTACT ADDRESS AND SUPPLEMENTARY BACKGROUND MATERIAL.
PLEASE CABLE FULL CONTACT ADDRESS, ASK COMPANY TO MAIL US BROCHURE
OR OTHER BACKGROUND MATERIAL.

5. EBASCO: PARA 3 REFTTEL GARBLED, PLEASE REPEAT IT.

6. BELIEVE WE HAVE SUFFICIENT MATERIAL FOR THIS STAGE ON
REMAINING FIRMS. ALTHOUGH NO CUTOFF DATE SET AS YET, MINISTRY
WILL NEED TO MAKE DECISIONS SOON. PLEASE ADVISE WHETHER ANY
OTHER FIRMS INTERESTED.
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